

PERFORMANCE NUTRITION

CHRISTI M. LOGAN, MS, RD, CSSD, PES, LDN Human Performance Advisor | KBR Contractor Senior Performance Dietitian-USSOCOM USSOCOM-POTFF-PHYSICAL DOMAIN Christi.m.logan.ctr@socom.mil

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What Do Dietitians Do?



What my FRIENDS think I do



What DOCTORS think I do



What SOCIETY thinks I do



What I think I do



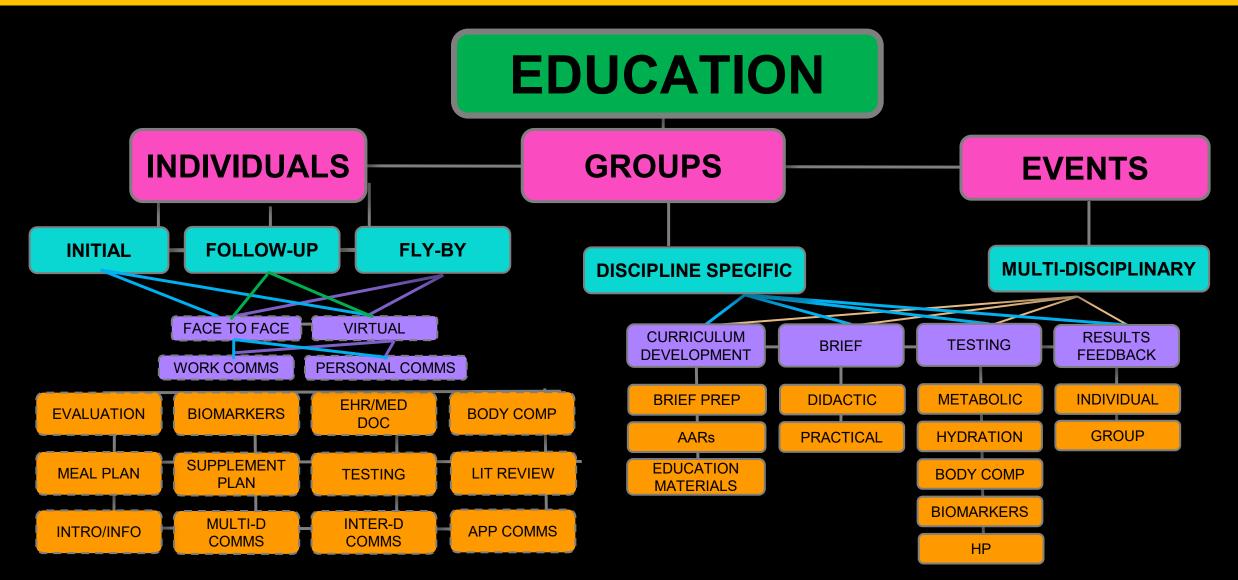
What my PATIENTS think I do



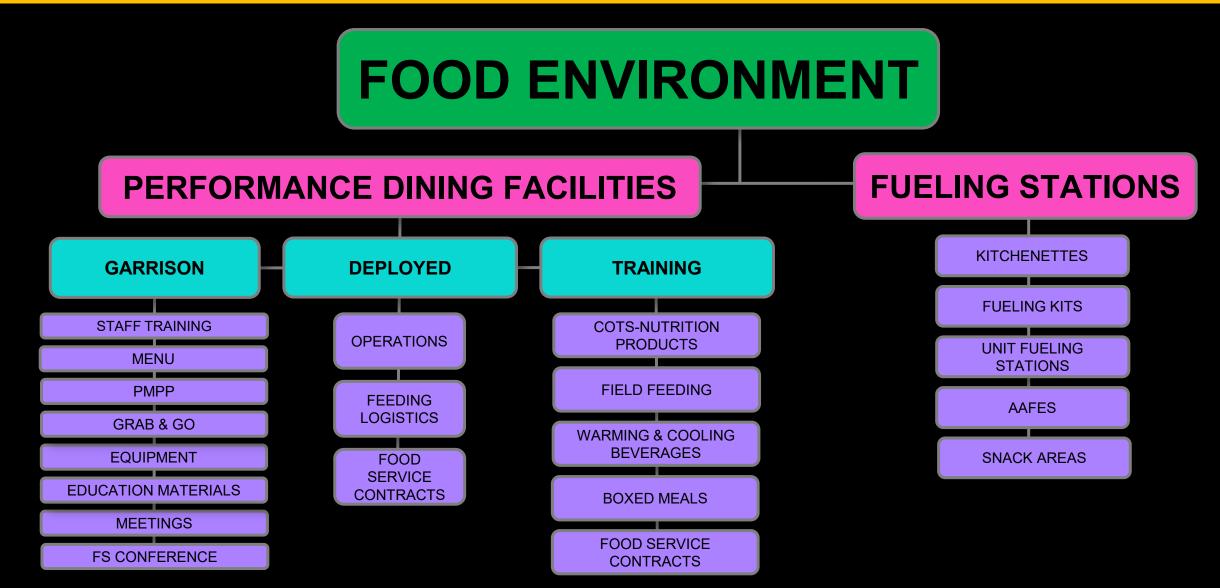
What I ACTUALLY do

Get Engaged Be Strategic

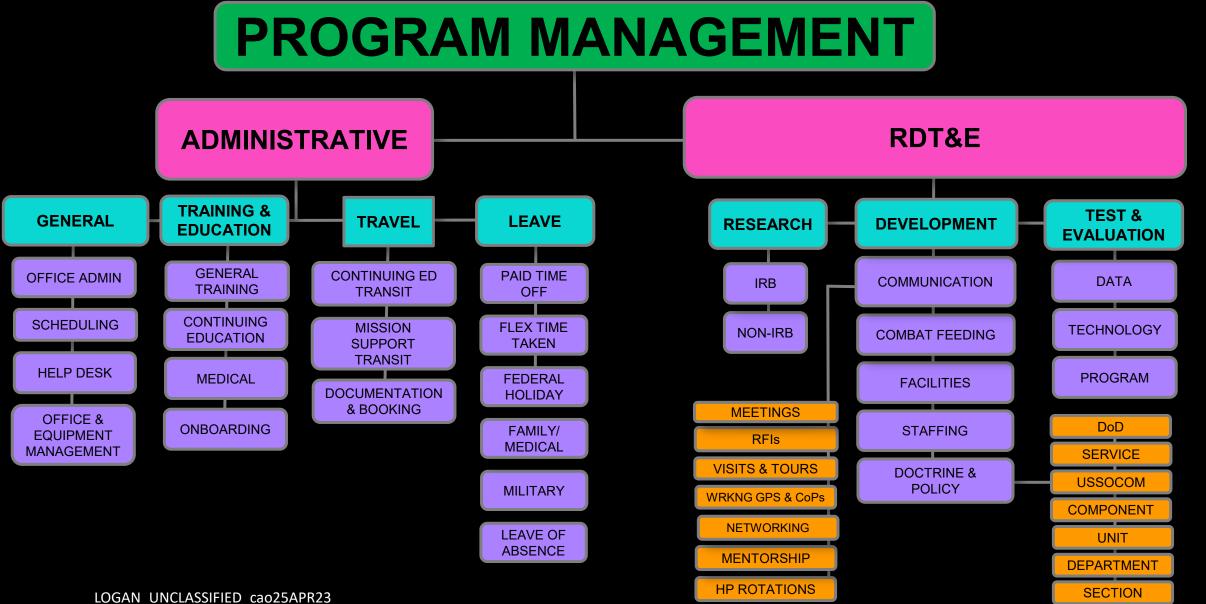
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Adapted From: K Burks_3SFG(A) SG InBrief_SEP2019



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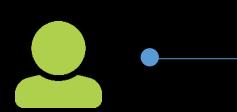


HEALTH & WELLNESS

SPORTS/ PERFORMANCE

All Performance Staff struggle to scale large rosters without a plan

Professional Football Roster (52)



College Ratios are much more challenging

Student-Athletes (200-300)



The Tactical Ratio Challenge (1000s) LOGAN_UNCLASSIFIED_cao25APR23 10

- Leverage tech => gain efficiencies & allow for scaling
- Allow for passive objective data flow through technology



Leverage What Exists

Nutrition-Related Population Distribution

Patient		General Population		Athlete
		Demographic		
Individuals with a disease state/condition that is complex, uncontrolled and/or involves multiple co-morbidities	$\Leftrightarrow \Leftrightarrow \Leftrightarrow$	Generally healthy individuals with no contraindications for exercise, recreational sport or physical occupations (sedentary or active)	$\Leftrightarrow \Leftrightarrow \Leftrightarrow$	Individuals with competitive sport or specialized, task-specific physical requirements
Individualized, medical, condition- specific plan	$\Leftrightarrow \Leftrightarrow \Leftrightarrow$	Education & Services Non-individualized, generic public health guidelines and recommendations	$\Leftrightarrow \\ \Leftrightarrow$	Individualized, performance, task- specific plan
		Provider		
CLINICAL DIETITIAN	$\Leftrightarrow \\ \Leftrightarrow$	HEALTH & WELLNESS DIETITIAN	$\Leftrightarrow \\ \Leftrightarrow$	PERFORMANCE DIETITIAN
Increasing distance fr	om ge	eneral population, and thus con expertise and critical thinking LOGAN UNCLASSIFIED Ca025APR23		ity, requires increasing

How Many of You Are...

...consuming 5 servings of fruits and vegetables daily?

CANDLE THEORY

I am not in the business of selling nutrition...

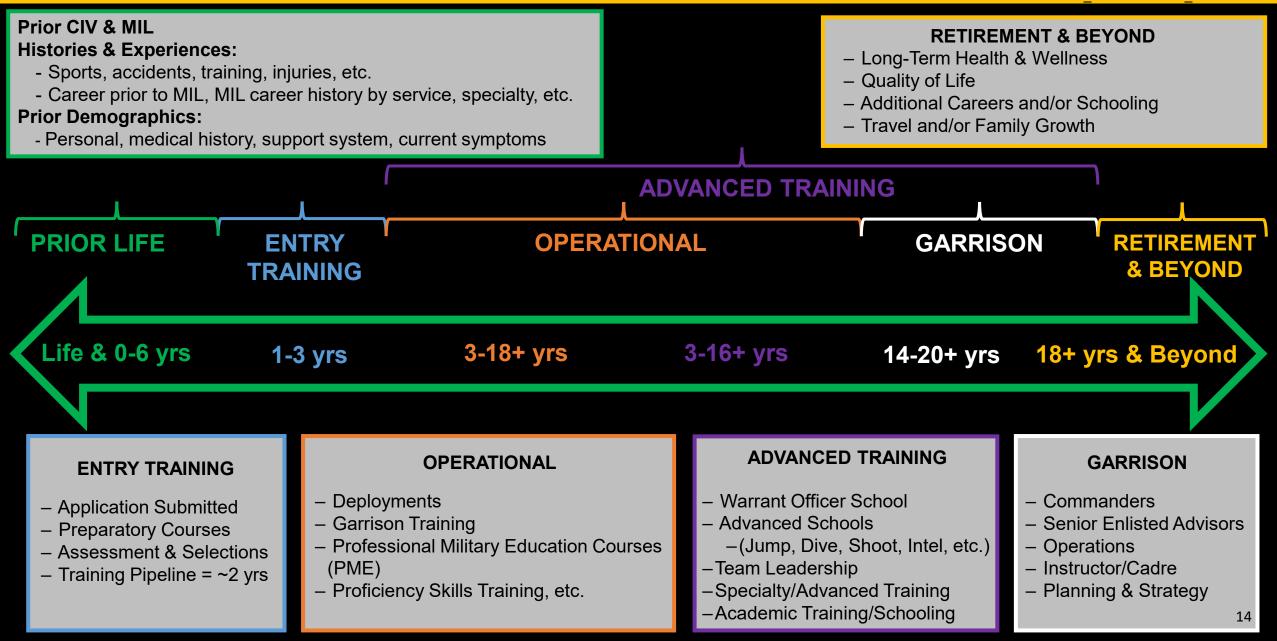
I am in the business of selling fruits & vegetables...

...because EVERYONE needs fruits and vegetables.



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Need a "Kit Bag" (Tool Kit) of Inject Points



APPLICATION and the "So What?"

Start Small

- One lab, concept, "script", verbiage, slide, etc.
- Collaborate within your team(s)
- Ask questions

Partnerships/Relationships

- Industry Experts (Science, Product, Tech, etc.)
- Peers
- Professional Colleagues

Get Education/Training

- End Users
- CEUs
- Specialty Training
- Shadowing/Observations

Leverage What Exists

- Medical, Logistics & Supply
- Artificial & Machine Intelligence
- Passive vs. Human data entry
- Chefs, & Food Service Support
- Tech, Tools, Apps as Force Multipliers

Clarity of vision is the key to achieving your objectives.

CLARITY

QUESTIONS

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