



Military Education

Air Force Learning Professionals Consortium

*Trusted Defense technology transformation partner,
advancing the mission of the U.S. Warfighter*

Capgemini - A global leader in consulting and technology services



Our Mission

With you, we create and deliver **management and technology solutions** that fit your needs and drive the results you want.

Our Services

We offer a full range of services to meet client needs

- Consulting Services
- Application Services
- Infrastructure Services
- Local Professional Services
- Business Process Outsourcing



Capgemini Government Solutions - Focused on the Federal Market

Independent

CGGS has operated as an independent division of Capgemini since 2002.

Experienced

We draw on deep private sector expertise as a leading provider to Fortune 500 companies.

Secure

Our Tysons Corner, Virginia headquarters maintains a Top Secret Facility Clearance, and our local talent base is focused on the national security mission.

Big Business Capability, Small Business Agility

We have large company reach-back, small business agility, and an entrepreneurial approach to delivering innovation.

Partnership Philosophy

Our experts join forces with yours to form a cohesive team.

Challenge the Status Quo




We bring a fresh approach, without entrenched bureaucracy or interests.

Comprehensive Capabilities



Capability	US Federal Market Focus	Services	
Management Consulting			
Business Optimization	Harnessing strategy, governance and technology expertise to help federal agencies improve mission results	<ul style="list-style-type: none"> Strategic planning and governance Digital strategy and transformation Change management & communications Human capital planning 	<ul style="list-style-type: none"> Customer relationship and stakeholder management Process redesign and improvement
Data Analytics	Solving public-sector mission and technology challenges by combining strategy, data science, technology and design	<ul style="list-style-type: none"> Data analytics Artificial intelligence 	<ul style="list-style-type: none"> Data visualization IT portfolio analysis
Financial Management	Delivering superior federal financial expertise, financial systems and management consultation as a trusted advisor	<ul style="list-style-type: none"> Budget analysis, economic analysis, formulation and execution Capital planning and investment control Risk management 	<ul style="list-style-type: none"> Financial & enterprise performance management Financial systems modernization
Technology Consulting			
Cloud Services	Helping federal agencies modernize technology & improve cost-effectiveness, agility, quality, and performance	<ul style="list-style-type: none"> IT strategy Service-oriented architecture 	<ul style="list-style-type: none"> SaaS/PaaS integration Application development
Technology Operations	Modernizing IT operations to improve federal agencies' services, information security and mission performance	<ul style="list-style-type: none"> Systems development and integration Enterprise solutions and implementation 	<ul style="list-style-type: none"> Robotic process automation IV&V and testing Cybersecurity
Management Services	Helping federal CIOs and IT leaders reduce costs & improve the reliability of their IT infrastructure and applications	<ul style="list-style-type: none"> Application managed services Infrastructure managed services 	<ul style="list-style-type: none"> Software-as-a-Service managed services Data Center Management

Relevant DoD & Higher Education Experience

US Naval Academy	US Air Force Academy	US Navy Reserve
<p>Capabilities: Managed services, SaaS</p> <p>Scope: Advised on design, development, and release best practices for Salesforce application suite</p> 	<p>Capabilities: Application development, SaaS</p> <p>Scope: Requirements analysis, design, development & testing of Salesforce application suite</p> 	<p>Capabilities: Application development, managed services</p> <p>Scope: Salesforce application & development services</p> <p>Output: 11 fully operational Salesforce applications</p> 



Military Education Capabilities & Services

Our Capabilities/Services

- Student Information/Learning Management/Admissions Systems
 - “Traditional” student services (course enrollment, program enrollment, etc.)
- Career Tracking Systems
 - Coursework, as well as credential, career progression tracking – SIS and workflow functionality
- Corresponding Data Analytics, Professional Services, including Tableau CRM and PowerBI

Our Partners



Salesforce’s Education Data Architecture (EDA) is a key differentiator among SIS providers



Salesforce Government Success Platform



GLOBAL STRATEGIC
**CLOUD ALLIANCE
PARTNER**

- Associated with Salesforce since 2007
- Global Strategic Partner Status and Privileges
- Strong collaboration across Leadership, Sales, Project Delivery and Product Management
- Launched 3 Fullforce Solutions around Retail, Insurance and Manufacturing
- Chosen to participate in the “Invite Only” Service Cloud Seat at the Table program and Platform Ignite Programs
- Partner Award for Innovation in Marketing” – Dreamforce 2012
- “Industry Innovation Award” for our Retail “Fullforce” Offering – May 2014

**3,000+ SALESFORCE
PRACTITIONERS WORLD-WIDE,
INCLUDING:**

4,100+

Certified Consultants across Sales Cloud, Service Cloud & Developer areas. Many practitioners are certified in more than 1 application.

300+

Business Analysts, Integration Developers, Testers, Data Specialists & Reporting Analysts

50+

OCM & Training Specialists

30+ Large Engagement Managers

Approved Plans to add another **800+** practitioners through recruitment and internal training/certification initiatives

COE's

Capgemini serves clients globally from our Centers of Excellence

Scope of Services

Capgemini provides end-to-end solutions from strategy, design to solution development and implementation

Implementation Methodology

Capgemini's CapGEM methodology for Salesforce solutions help drive adoption via early business testing, and rapid, iterative rollouts

Federal Salesforce Clients



Capgemini Government Solutions

Extensive global network





People matter, results count.

Learn more about us at

www.capgemini-gs.com

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